



Market Analysis & Segmentation Tools - Providing Customer Insight in Road Safety

Improving Insight & Intelligence about Casualties & Drivers

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"A Safer Way" – Vision for the Future

Published by DfT in April 2009



- "Consultation on making Britain's roads the safest in the world
 ... the vision, targets and measures for improving road safety in
 Great Britain for the period beyond 2010"
- "We have been particularly keen to understand where collisions happen, who is involved (age, gender, socio-economic group), what they are doing and why" Page 7



"A Safer Way" – Making Data Work

- "A first key focus of this strategy is on improving the delivery of road safety through better use of data" Page 13
- "a key role for national Government in the new strategy is to provide our delivery partners with the information and support they need to carry out their roles as well as they can" Page 37
- "We constantly seek to improve and expand our existing data sources to develop our understanding of road safety trends" Page 41



"A Safer Way" – Key Actions

- "We want to see ... improved organisation which reduces casualties through more intelligent use of road safety data at national and local level ... [and] improving the quality of our data to help us to target our interventions more effectively" Page 40
- "We will work to provide an online database combining accident and socio-demographic data for access by local authorities. This will allow ready local analysis of collision statistics by social and geographical groupings." Page 88





MAST Project Overview

- Integrate UK STATS19 data with sociodemographic profiles
- Deliver a national online data tool
- Ease of analysis for non-specialists
- Support from government
 - Development funded by DfT
 - Integral part of future strategy
 - In step with focus on customer centred delivery



Background

Project originated in Thames Valley in 2006

Purpose: Integrate Data and Communications

Goal: Headline Data collision analysis tool

Benefits

- Instant and easy access to detailed information
- Applied tried and tested market analysis techniques
- Improved collaboration between partners

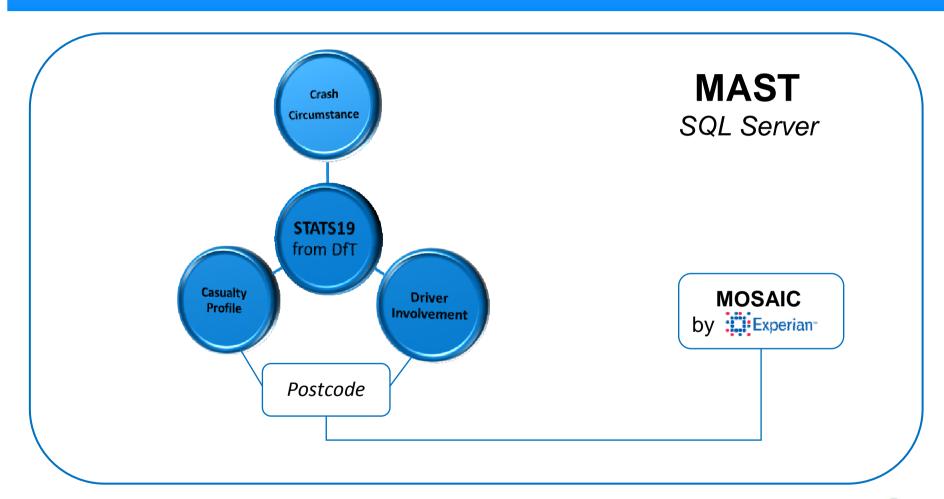


MAST - The Story So Far

- Success of Headline Data led to Prince Michael Award
- DfT Partnership Grant funding for national development
- Data collected and integrated
 - National STATS19 data from DfT
 - Socio-demographic profiling data from Experian
- Internet identified as delivery route of choice
- Development team appointed
- Steering Group of road safety professionals established

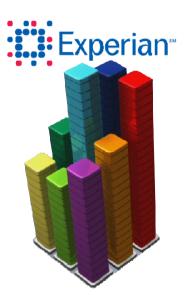


Building Blocks of MAST



Mosaic – a brief overview

- Market leading geo-demographic database
- Household or postcode detail
- Defines communities within
 - 11 groups
 - 61 types
- Each with full portrait





Example of a MOSAIC type







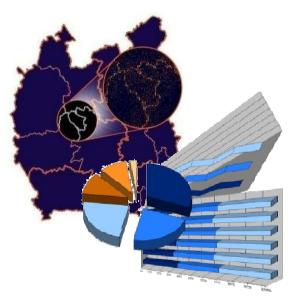
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Headline Data Real Life Sample Studies

Three examples of the real value of integrated data from Thames Valley



Area Profiling – Data Provision



- Detailed overview informs strategic planning
- Individual report for each district
- Uniform data presentation
- Regional comparisons based on
 - Demographic data
 - 2010 progress reports
 - Vehicle type analysis
 - Mosaic analysis
 - Enforcement information



Area Profiling – Data in Practice

- Partner authority identified trend from Area Profile
 - High rate of certain crash and offence types
 - Rate presented relative to population
 - Planning in response to and informed by facts
- 'Speed Month'
 - Increased level of speed enforcement
 - Deployment of Vehicle Activated Signs
 - Targeted publicity
- Increased levels of Red Light enforcement



Motorcycle Campaign - Planning

- Analysis carried out using Headline Data
- Profiles of 'at risk' types
- Creation of archetypes
- Communications Plan
 - Outdoor advertising
 - Washroom advertising
 - Website



Motorcycle Campaign - Delivery







Campaign Idea – The Plan

- Campaign idea from highways authority
- Target young drivers at risk from mobile phone use while driving
- Scratch cards with safety messages
- Distribution through fast food chain





Campaign Idea – The Reality

- Required report using Headline Data
- Initial analysis to final report 2 hours
- Findings showed disconnect between campaign appeal and target audience
- Advice resulted in campaign being withdrawn







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MAST Beta Test version demonstration

Delivering the Vision Progress to date



Road Safety Analysis website

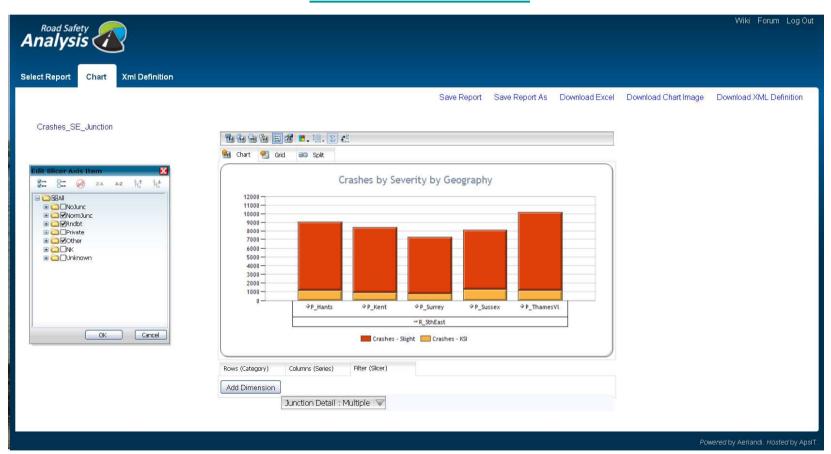
http://www.roadsafetyanalysis.org





Using MAST Online

MAST Beta Test site









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MAST Demonstration Example Case Studies

Two examples of using MAST in support of planning and intervention

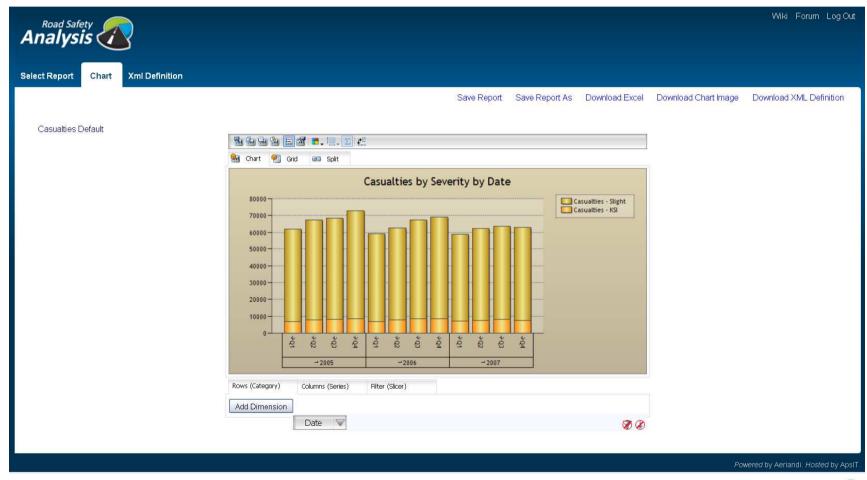


MAST Example Case Studies

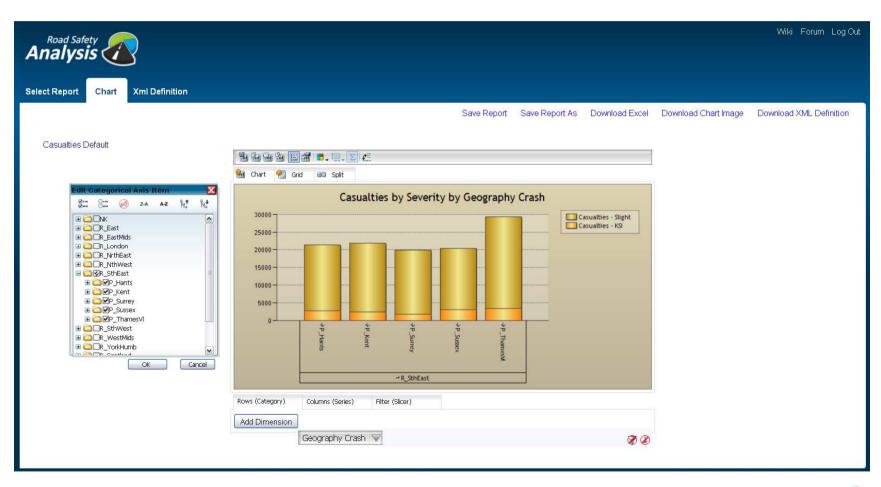
- Strategic funding priorities
 - Co-operation between SE authorities
 - Improvements to pedestrian environment
 - Most vulnerable ages
- ETP campaign
 - Motorcycle safety information
 - Local media in South East of England



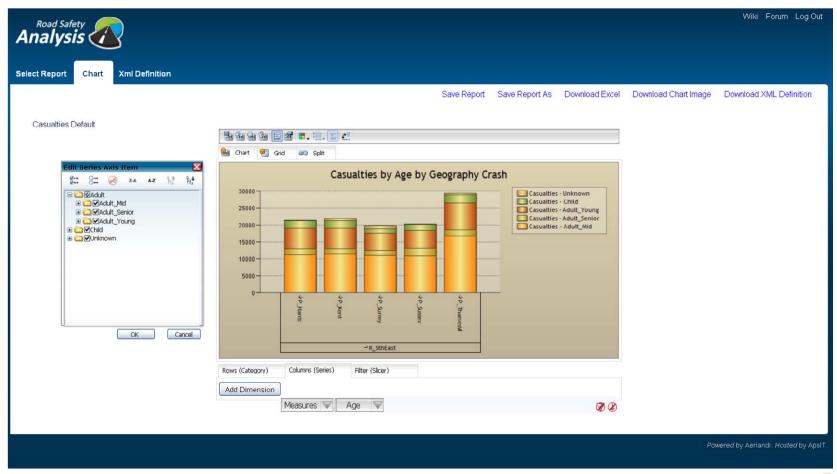
Strategy - getting started



Strategy - Categorise by Location



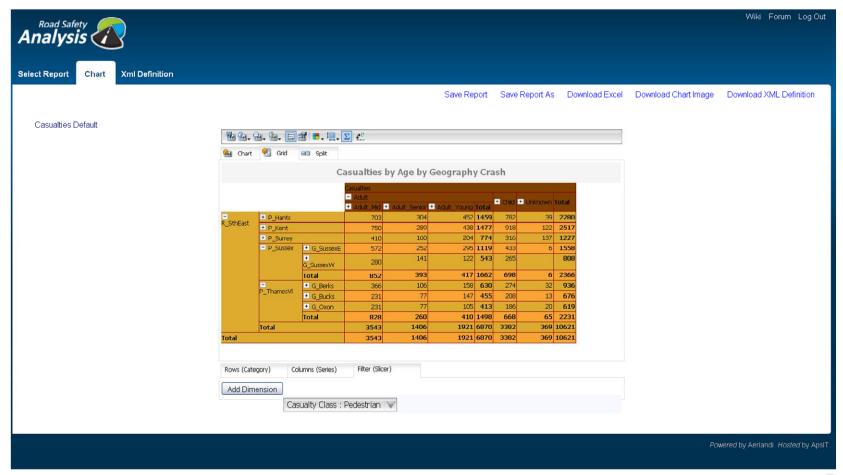
Strategy – Series by Casualty Age



Strategy – Filter by Casualty Class

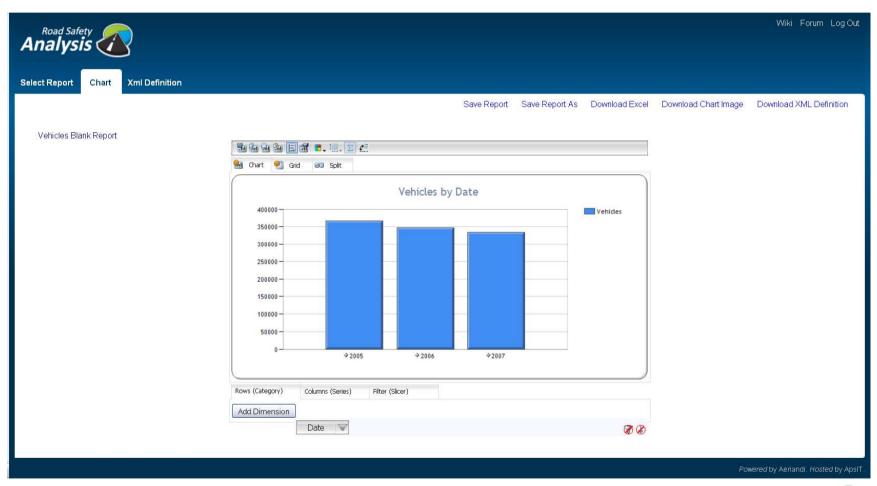


Strategy – Analysing Detail



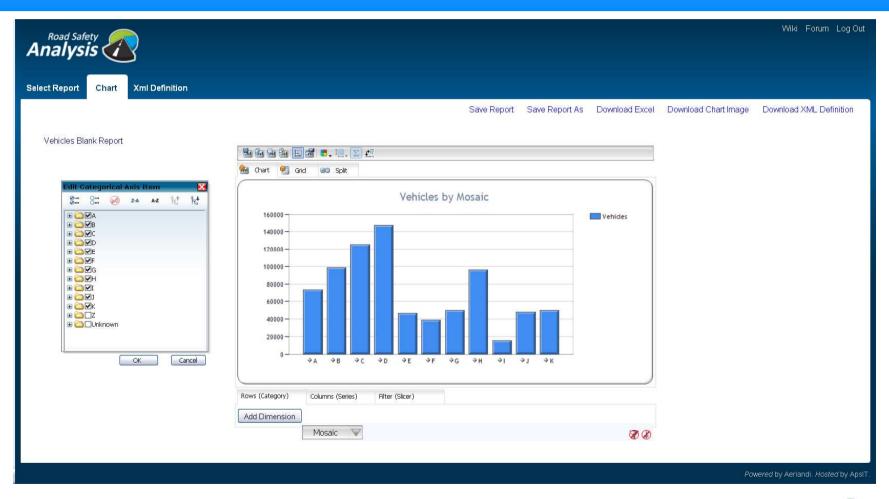


Motorcyclists - getting started





Motorcyclists – Categorise by Mosaic



Motorcyclists – Series by Severity



Motorcyclists – Filter by Home Postcode



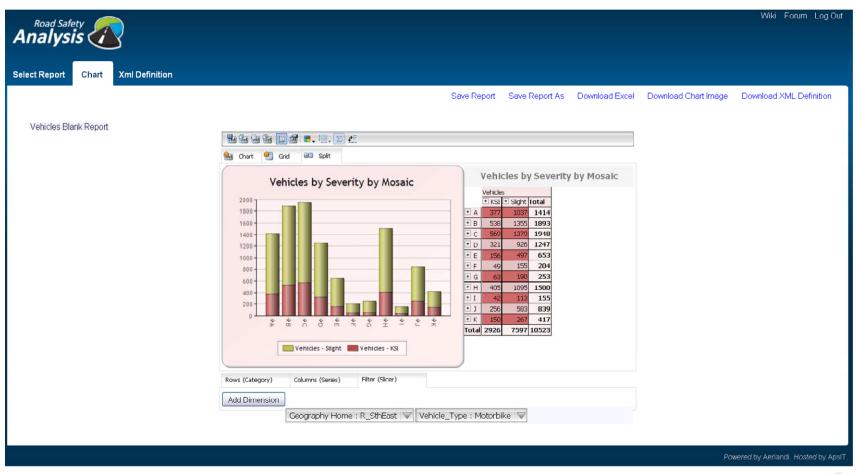


Motorcyclists – Filter by Vehicle Type



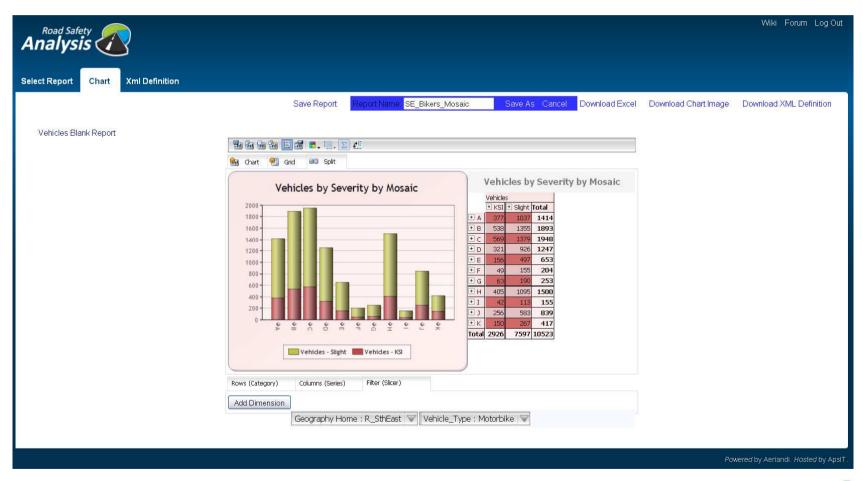


Motorcyclists – Customise





Motorcyclists – Save





Motorcyclists – Download



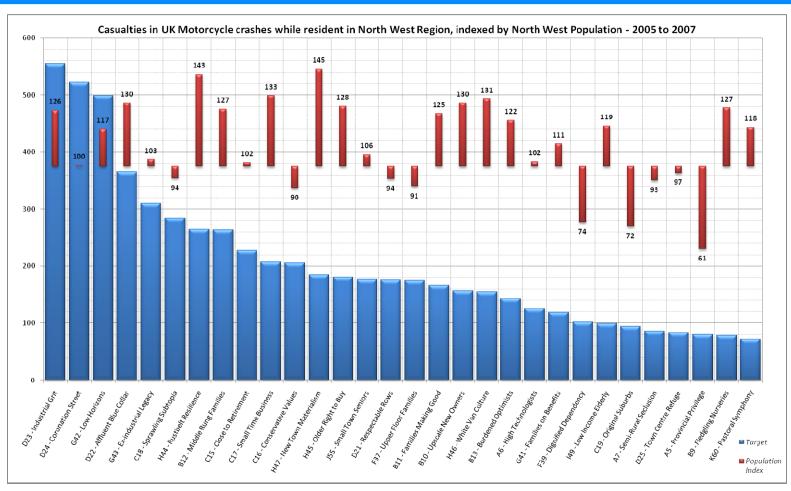


Delivery of MAST

- Beta testing now in progress
- Initial version launch events in Sept Oct 2009
- Full release March 2010
- Available online to public sector practitioners
 - Initially free of charge
 - Small subscription in future
 - Excellent accessibility
 - Cutting edge data tool for meaningful analysis
 - Easy integration of new data



MAST – the Final Version





Future Plans

- Public access to STATS19 data
- Improved use of existing data
- Integrating additional datasets
 - Enforcement data
 - Indexes by average annual mileage
 - Comparisons with most similar authorities
- Sharing of best practice







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www.roadsafetyanalysis.org

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